# norvi

siente tu uniforme



## Presentation summary

- About Norvil
  - Why Norvil
- Products and services
- Premium-service methodology
  - Our team
    - Projects
      - Clients
  - Contact us



#### **About Norvil**

This is our little great story. That of a family company that began its journey back in 1980 with a small collection of work shirts and as a result of the daily effort and a great deal of enthusiasm became:

A reference company in the design and manufacturing of corporate clothing.



Projects in many countries.



A 5,000 m2 plant in Gijón, (Asturias – Spain).



Workshops in several countries.
We create more than 1,000
employment opportunities.



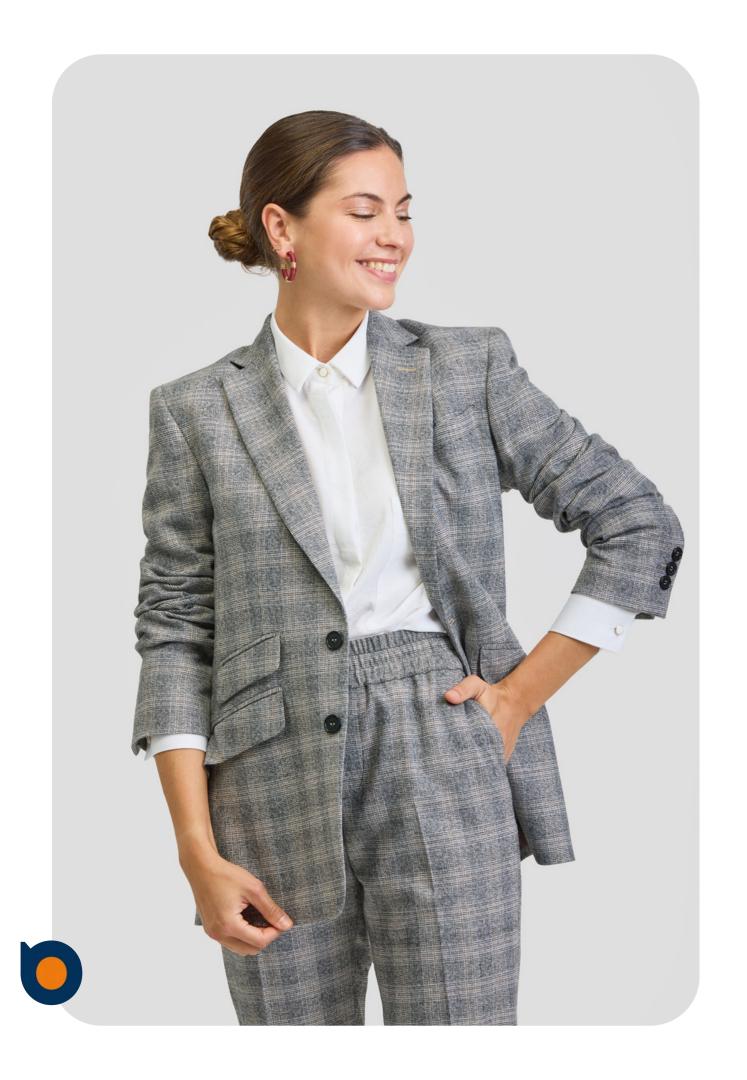
Manufacturing capacity of more than 1 million annual clothes.



ERP and fashion software that allow us to develop customized projects.

Since a picture is worth a thousand words, we invite you to have a look to our corporate video:





## Why Norvil

- Because we help you to transmit your corporate image and to create sense of belonging and pride to your team.
  - We offer completely customized uniforms.
  - We are flexible in fabrics' research and challenging designs.
  - We turn our clients' dreamed uniforms into reality.











Why Norvil

#### Because of our experience and service.

- 40 years in projects development to a wide range of sectors and countries.
- A multi-disciplinary team to your disposal.
- Closeness: A Project Director will come along with you during all the process.
- After-sale service: our service does not end at the end of the project, we love building long-lasting relationships.
- We are one of the most renowned corporate wear suppliers.



## Why Norvil

#### Because of our Product.

- We only use fabrics that guarantee the durability, comfort and quality of our clothes.
- We offer innovative materials with finishing adapted to your needs: clorable, antibacterial, water-repellent...
- Customized uniforms or stock clothes. You choose.
- Clothes created to fit all sizes, your team comfort is our priority.
- As part of your CSR policy, we have designed a sustainable collection (with recycled and organic fabrics).

## Our products y services



#### Stock products

- Wide variety and immediate availability.
- Without MOQ.
- Buying facilities: online platform access.



#### **Basic Service**

Your logo can tell a lot about you

- Choose stock cloths from our catalogue.
- Customize them with your logo.
- Delivery time: 2-3 weeks.
- MOQ: 25 units.



#### **Plus Service**

Colors that identify your brand

- Choose stock cloths from our catalogue.
- Customize them with your logo
   + your colors + a range of
   fabrics.
- Delivery time: 3-4 weeks.
- MOQ: 75 units.



#### **PREMIUM Service**

You'll make the difference

- Tell us your idea.
- Customize it with your logo + your colors + fabrics + patterns.
- We will send you several proposals until you choose the one that suits you the best.
- Prototypes patterns possibility.
- Delivery time: to be evaluated according to the project.
- MOQ: To be consulted.



#### Our PREMIUM service methodology



The basis for a premium service is listening and talking to you, so that we are able to turn your ideas into an "unique customized corporate wear project". Don't you know how to start? Relax, we take care of everything.



## 3. Budget and service level

Once our project vision is the same, we will prepare you a detailed budget without commitment.



#### 5. Order management

Our commercial assistant will provide you with all documents necessary to facilitate you the references identification and the order process. Connecting your ERP through an integrated database software with our system is also an available option.



#### 2. We create

Magic starts inside Norvil, this is the moment when we transform your ideas into designs. We send you proposals taking into account your ideas and our know-how to offer you the appropriate materials suitable for each job position.



#### 4. Samples

In our workshop, we have a production line intended only for prototypes creation.





#### Our PREMIUM service methodology



#### 6. Manufacture

MASS CUSTOMIZATION, combining the DNA of a tailor with mass production processes and the most advanced technology.



#### 8. After-sale service

The project only ends when we know that you are satisfied with the result. We promote long-lasting relationships with our clients.



#### 7. Delivery

No matter where you are, parcels are sent all over the world.



## 9. The best part: Feel your uniform, enjoy it.

Make your team to be in love with it and, if you like, share it with us.



## Slitting and Dressmaking Team

They sew our illusions in record time. We have seen true works of art from them.



#### **Product Team**

Creators of your ideas. Made up of fashion designers, graphic designers, pattern-makers and technical employees.





#### **Commercial Team**

Real bandleaders. They understand you and anticipate to your needs, they coordinate the whole team to deliver your project on time and in the agreed way. They attend you in three languages.



## Storage and Logistics Team

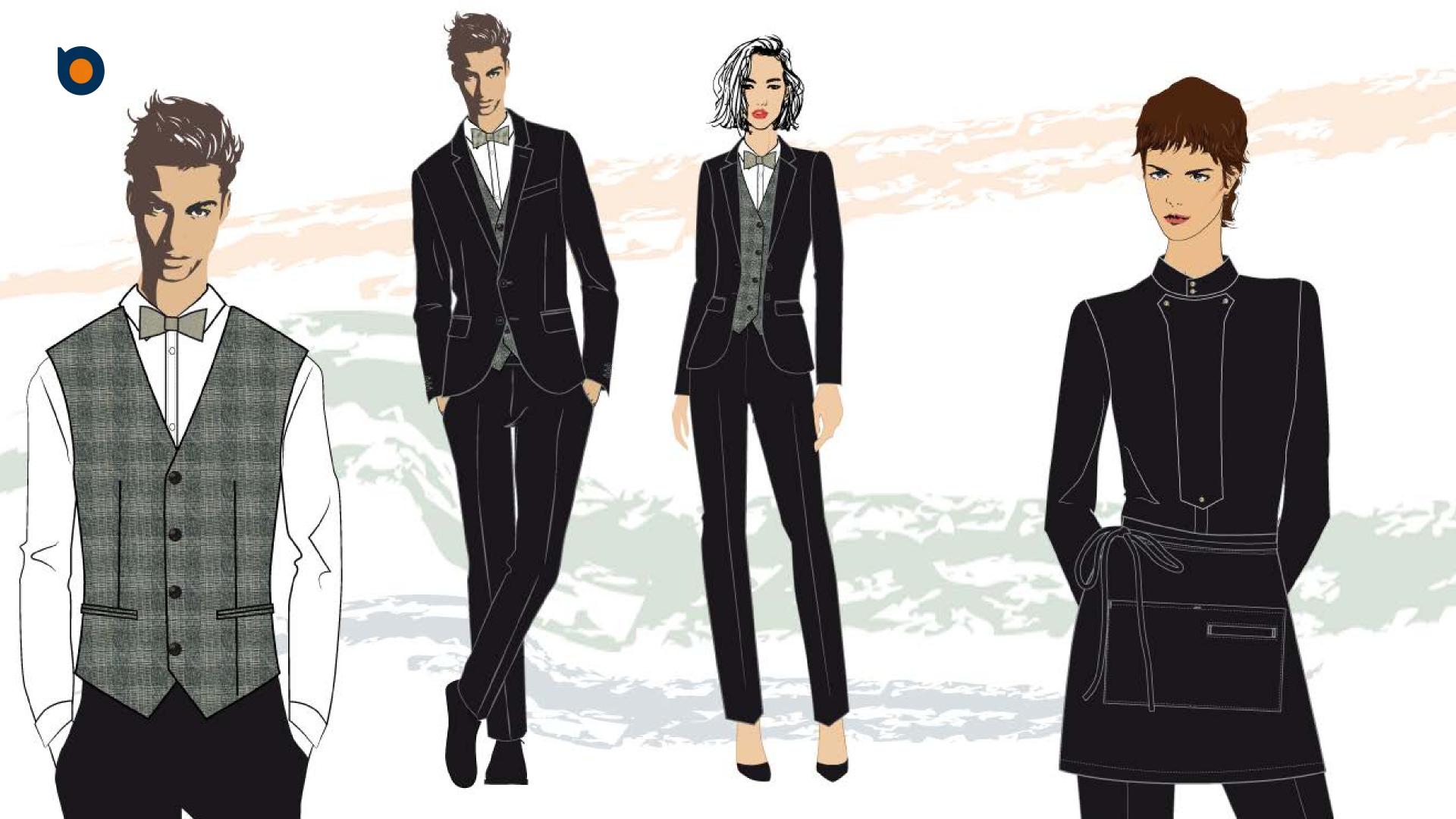
You can rest assured that your parcel will arrive to all over the world.



## Get inspired with some of our customized projects















## They trust Norvil































































































## Haven't you decided yet?

Then, we suggest you the following:



Subscribe to our channel to get to know our company from the inside



Follow us on social media to see our clothes, new collections, latest updates...

#### Our website

Get inspired
Get surprised
See our catalogues
www.norvilsa.com/en



#### Contact us

Address

Pol. Ind. Mora – Garay. C/ Marie Curie 6 – 8. 33211. Gijón – Asturias. Spain

Telephone number +34 985 309 825 (internacional)

E - mail international@norvilsa.com



### Many thanks for your attention.

We are looking forwards to working together.



siente tu uniforme